

SENSIBLE SOLAR AZ™

SUN CITY SOLAR AZ™



Sensible Solar Az
Business ID: 1000036348
BBB Rating: A+



A PERSONAL NOTE

Carl Johnson Company Owner, Founder, Specialist and Expert

For years, I have been demonstrating and teaching homeowners about solar energy, and after seeing so much confusion and misrepresentation about solar I developed a unique program, Sensible Solar Az™. I trademarked it in Arizona created to demystify solar energy to highlight solar's many advantages: inexpensive reliable energy produced on your roof that creates a shield from yearly utility rate increases.

I specifically created a new company Sun City Solar Az to service the residents of Sun City.

We are now offering Halo® Permanent Lighting for your home. See our fact sheet on that on the site.

Solar energy is less expensive than utility energy with added benefit that the utility is required by law to buyback and pay you for each kWh of electricity you don't use! In the fall, winter, spring your roof actually becomes an income generator; plus if you are a snowbird your roof produces income in the summer!

I'm a senior citizen who has lived in the valley for 23+ years with extensive experience in the residential solar industry. I have technical knowledge of every aspect of solar, but most importantly, have firsthand experience because my wife and I have a solar system on our home.

Therefore I can confidently guide you through the entire process of obtaining and owning solar.

Many homeowners have had "door knockers" pitch solar. They are typically young adults between the ages of 20 to 30 who are dispatched in groups to canvass a neighborhood with pre-rehearsed sales pitches; while some are local companies an increasing number are from out-of-state companies located in California and Nevada. These "door knockers" are promised large commissions for "selling" you solar systems, with most having little to no knowledge of the technology and in most cases never owning solar.

I cut out the middleman and work directly with our installation partner saving you money and vastly simplifying the process of getting solar; who maintain, warrant and monitors your system.

We never use "scripted" sales pitches with you; instead endeavor to educate and demonstrate how solar can be a significant part of your life, regardless of your age—30, 50, 70, 90, or our oldest is 103.

A crucial step in the process is listening to your concerns, particularly "why solar for me?"

Being truthful and open with our clients is something we value most.

Our goal is to educate and schedule a personal meeting.

We encourage you to visit our website as provides you with a wealth of current information with current brochures, information and many useful downloads. A QR code is at the bottom of the page and links on the website to request a free appointment.



Between us and our installation partner, we have a decade of solar experience. Our Arizona top-rated installer is privately owned and so we ensure that every installation complies with all applicable state, county, and city codes for decades of clean and reliable power production. Expert at integrating Telsa™, Enphase™ & Solar Edge™ batteries. Panels & batteries made in the USA.

Use 'Discovery Meeting' links on the site (2 minutes to fill out) to start your solar journey with a solar expert, if you haven't already made an appointment, we encourage you to do so.

I have phone, text and email options for contacting us.
We encourage you to begin the complimentary, no-obligation process.
See for yourself the savings with our detailed energy analysis.

My engineering team uses the past 12 months of your energy usage from your utility; this data is used to create a custom system based upon a sophisticated 12 point analysis including sun exposure to your roof and current and future projected kWh usage.

I schedule a sit-down Discovery Meeting to present a personalized Solar Savings Report and quote. In this Discovery meeting we show you this tailored program on a laptop, complete with rooftop satellite imagery showing panel location on your home and detailed 'numbers' showing you the savings.

My goal as a company is to educate and provide you with the knowledge you need to see if solar is a "good fit" and then how to obtain it for cash, financing, or the Amazing \$0 program.

Blessings – Carl Johnson

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Free Appointment



Use this QR code or go to our website
Use the 'Get a FREE Quote' link.
Fill out the 1 minute form.
We will contact you and start
you on your solar journey.